

Books for Grant Seekers

Barbato, Joseph and Danielle S. Furlich. *Writing for a Good Cause: the Complete Guide to Crafting Proposals and Other Persuasive Pieces for Nonprofits* (2000) (658.15224 B231w)

Bauer, David G. *The "How to" Grants Manual: Successful Grantseeking Techniques for Obtaining Public and Private Grants* (2003) (658.15224 B3441h 2003)

Brown, Larissa Golden and Martin John Brown; foreword by Judith E. Nichols. *Demystifying Grant Seeking: What You Really Need to Do to Get Grants* (2001) (658.15224 B8988d)

Browning, Beverly A. *Grant Writing for Dummies* (2005) (658.15224 B8851g 2005)

Carlson, Mim. *Winning Grants Step by Step: the Complete Workbook for Planning, Developing, Writing, Successful Proposals* (2002) (658.15224 C2847w 2002)

Clarke, Cheryl A. and Susan P. Fox. *Grant Proposal Makeover: Transform Your Request from No to Yes* (2007) (658.15224 C5975g)

Clarke, Cheryl A. *Storytelling for Grantseekers: the Guide to Creative Nonprofit Fundraising* (2001) (658.15224 C5975s)

Dove, Kent E., Alan M. Spears, and Thomas W. Herbert. *Conducting a Successful Major Gifts and Planned Giving Program: a Comprehensive Guide and Resource* (2002) (658.15224 D743cm)

Freedman, Harry A. and Karen Feldman. *The Business of Special Events: Fundraising Strategies for Changing Times* (1998) (658.15224 F8536b)

Hinds, Maurene. *Grant Writing Made Easy* (2005) (658.15224 H6625g)

Hogan, Cecilia, with contributions by David Lamb. *Prospect Research: a Primer for Growing Nonprofits* (2004) (658.15224 H7142p)

Hollis, Anthony. *Everything You Need to Know about Grants: How to Write the Grant; How to Get the Grant; Where to Get the Grant* (2004) (658.15224 H742e)

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Klein, Kim and Stephanie Roth, editors. *Raise More Money: the Best of the Grassroots Fundraising Journal* (2001) (361.70681 R159)

Mancuso, Anthony. *How to Form a Nonprofit Corporation* (2007) (346.73064 M269h 2007)

Margolin, Judith B. editor; Gail T. Lubin, assistant editor. *The Foundation Center's Guide to Winning Proposals II* (2005) (658.15224 F7711g 2005)

Miller, Patrick W. *Grant Writing: Strategies for Developing Winning Proposals* (2002) (352.73 M6495g 2002)

Miner, Jeremy T. and Lynn E. Miner. *Models of Proposal Planning & Writing* (2005) (658.15224 M6642m)

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Panas, Jerold. *Asking: a 59-minute Guide to Everything Board Members, Volunteers, and Staff Must Know to Secure the Gift* (2002) (658.15224 P1879a)

Panas, Jerold. *Wit, Wisdom & Moxie: a Fundraiser's Compendium of Wrinkles, Strategies, and Admonitions that Really Work* (2002) (658.15224 P1879w)

Reeds, Kitta. *The Zen of Proposal Writing: an Expert's Stress-free Path to Winning Proposals; with a Special Section on Presenting Your Ideas in Person* (2002) (658.15224 R3274z)

Sturtevant, William T. *The Artful Journey: Cultivating and Soliciting the Major Gift* (1997) (658.15224 S9367a)

Thompson, Waddy. *The Complete Idiot's Guide to Grant Writing* (2007) (658.15224 T478c 2007)

Warwick, Mal. *How to Write Successful Fundraising Letters: Sample Letters, Style Tips, Useful Hints, Real-world Examples* (2001) (658.15224 W311h)

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