

**Greater Nashville Association of Realtors Records, 1867-present
(bulk ca. 1950-1995)**

Collection Summary

Creators: Greater Nashville Association of Realtors, and
Nashville Board of Realtors

Title: Greater Nashville Association of Realtors Records

Inclusive Dates: 1867 to present (bulk ca. 1950 - 1995)

Summary/Abstract: The collection is comprised of original records and published sources pertaining to the Greater Nashville Association of Realtors, and its predecessor the Nashville Board of Realtors. The collection documents the real estate growth and marketing of the Nashville area beginning in the year 1867, biographical and organizational history of both organizations, and materials related to their involvement in charitable projects and educational leadership within the community.

Physical Description/Extent: 30 cu. ft.

Accession Number: 2006.010

Language: English

Stack Location: Closed stacks SCC range 2 sections 1 through 4

Repository: Special Collections Division, Nashville Public Library, 615 Church Street, Nashville, TN 37219

Chronology

- Ca. 1891 The Nashville Real Estate Exchange was established in Nashville, Tennessee.
- July 16, 1911 The local group affiliated with the National Association of Real Estate Boards, a forerunner of the National Association of Realtors, and changed its name to the Nashville Real Estate Board.
- Ca. 1940 Evelyn Haston became executive vice president. She held the post until 1967.
- 1968 Multiple Listing Service became active.
- Jan. 1, 1969 Grace Fairbanks became the second executive vice president for the organization, where she oversaw and developed multiple listing service. During her nearly 30 years tenure, membership grew from about 500 to more than 2,800 members.
- Ca. 1970's The Commercial Investment Division of GNAR began when an informal group of commercial brokers, known as the "First Thursday Club," would get together to discuss what was happening in the industry. The group, then comprised of less than 20 people, has since grown into a membership of over 200.

- May 9, 1996 Nashville Board of Realtors became the Greater Nashville Association of Realtors.
- 1997 GNAR sponsored charitable work in building their first Habitat for Humanity home in the Nashville area.
- 2003 GNAR membership became the largest trade association in Nashville, with over 2,800 members.
- 2003 The National Association of Realtors chose Nashville as an affordable housing model, and interviewed Mayor Bill Purcell, real estate professionals and others in Nashville for the video production “The New Face of Affordable Housing.”
- May 2005 The National Association of Realtors and the United States Conference of Mayors announced the designation of Nashville a 2005 Ambassador City under the organizations’ Ambassadors For Cities Program and honoring the Greater Nashville Association of Realtors.

Sources: Greater Nashville Association of Realtors, Inc. website: <http://www.gnar.org/>
 “Changing of the guard marks year for Realtor association.” Nashville Business Journal, Jan. 19, 1998.
 “Nashville profiled as affordable housing model.” Willing Hands, Habitat for Humanity. Spring 2003.

Biographical/Historical Sketch

The Nashville Real Estate Exchange was the earliest real estate organization in the country, established circa 1891. This organization was conceived at a luncheon at the Maxwell House, in Nashville, Tennessee by such leading real estate firms as Williams, Pease & Baxter and other distinguished pioneers. On July 16, 1911, the local group affiliated with the National Association of Real Estate Boards had changed its name to the Nashville Board of Realtors. On May 9, 1996 this entity became the Greater Nashville Association of Realtors, affiliated with the National Association of Realtors. The association supports community projects and has been affiliated with Habitat for Humanity since 1997, when they sponsored and built their first Habitat for Humanity Home. The association is involved with local issues, such as seeking ways to reduce crime and improve the quality of public education in the area. They build strong relationships with local legislator to develop cooperative efforts to benefit the community. In 2003, the association established a new training center facility in promotion of real estate education and professional development, with courses taught by outstanding local and national instructors. The association meets annually for a long established tradition of the awards banquet and awards of excellence.

Scope and Contents of the Collection

The Greater Nashville Association of Realtors Records collection contains four series of primary and secondary sources created by or collected by the Nashville Board of Realtors and the Greater Nashville Association of Realtors. The sources include board minutes, scrapbook albums, newspaper clippings, correspondence, special publications, ephemera, photographs, and memorabilia. An historical 1867 real estate assessment in Davidson County also forms part of the collection. The materials provide an historical perspective on the growth of both

organizations and a focus on people, places, and events related to real estate in the Nashville area. Geographic coverage is mainly focused on Nashville and Davidson County and the membership of either organization. The collection relates to charitable fundraising events and the Greater Nashville Association of Realtors' affiliation with the Nashville Area Habitat for Humanity.

Organization/Arrangement of Materials

The collection is organized into the four major series, with related sub-series. Arrangement is indicated for each sub-series.

Series I. Nashville Board of Realtors

- A. Board Minutes -- chronological**
- B. History and Scrapbooks -- chronological**
- C. Historic Summary Scrapbooks--chronological**
- D. Miscellaneous Scrapbooks--chronological**
- E. Photographs -- alphabetical**
- F. Correspondence--chronological**
- G. Memorabilia--indexed**

Series II. Greater Nashville Association of Realtors

- A. Photographs--alphabetized**
- B. Correspondence--chronological**
- C. Scrapbooks--chronological**
- D. Memorabilia--itemized**

Series III. Special Publications

- A. Newspaper Special Editions, Real Estate--chronological**
- B. Biographical Clippings and Articles--alphabetical**
- C. News clippings and Ephemera--chronological**
- D. *The Nashville Realtor* --chronological**
- E. *Membership Directories*--chronological**
- F. Miscellaneous--chronological**
- G. Book Imprints--alphabetical**
- H. Audiovisual--alphabetical**

Series IV. Assessment of Real Estate in Davidson County for 1867 - listed by district

Restrictions

Restrictions on Access: In library use only. Available by appointment.

Restrictions on Use and Reproduction: Some items may be protected by Copyright law (Title 17 U.S. Code).

Index Terms

Personal Names:

Warden, Margaret Lindsley, 1904- --Homes and haunts.

Greer, Herschel L.
Klein, Don
Zeitlin, Shirley
Gibson, Howard L.--Correspondence
Hurd, J. Brent
Fairbanks, Grace
Freeman, J. Richard
Graham, Rebecca
Dillon, W.W., Jr.--Correspondence

Corporate Names/Organizations:

Nashville Board of Realtors
Greater Nashville Association of Realtors
Habitat for Humanity International, Inc.
National Association of Realtors
United States. Dept. of Housing and Urban Development

Subjects:

Real estate business--Tennessee--Nashville
Real estate business--Tennessee, Middle
Real estate boards--Tennessee--Nashville
Real property--Tennessee--Nashville
Commercial real estate--Tennessee--Nashville
Commercial real estate--Tennessee, Middle
Residential real estate--Tennessee--Nashville
Home ownership--Tennessee--Nashville
House buying--Tennessee--Nashville
House selling--Tennessee--Nashville
Land subdivision--Tennessee--Nashville
Multiple listing--Tennessee--Nashville
Real estate development--Tennessee--Nashville
Real estate office buildings--Tennessee--Nashville
Central business districts--Tennessee--Nashville
Dwellings--Tennessee--Nashville
Buildings--Tennessee--Nashville
Housing--Tennessee--Nashville
Neighborhood--Tennessee--Nashville
Civic improvement--Tennessee--Nashville
Housing--Law and legislation--United States
People with disabilities--Housing
Charity golf tournaments--Tennessee--Nashville
City planning--Tennessee--Nashville

Places:

Bicentennial Mall (Nashville, Tenn.)
Nashville (Tenn.)--Buildings, structures, etc.
Davidson County (Tenn.)--Buildings, structures, etc.

Nashville (Tenn.)--History--Sources
Davidson County (Tenn.)--History--Sources
Tennessee--History--Sources
Nashville (Tenn.)--Economic conditions

Genre/Document Types:

Minutes
Correspondence
Programs
Newsletters
Photographs
Negatives
Manuscripts
Videocassettes
Scrapbooks
Advertisements
Memorabilia
Publications
Records

Occupations:

Real estate agents--Tennessee--Nashville
Real estate agents--Tennessee, Middle
Women in real estate--Tennessee--Nashville
Women real estate agents--Tennessee--Nashville

Associated and Related Material

Available in the Special Collections Division is the "Multiple listing service, 1968-1971." It includes cards describing various real estate properties for sale in Middle Tennessee, 1968-1971, created as a multiple listing service by the Nashville Board of Realtors. Most of the descriptions are for residential properties. Geographic areas covered by this collection include Nashville and Davidson County, as well as urban and rural properties located in Cheatham, Robertson, Rutherford, Sumner, Williamson, and Wilson Counties. Cards typically include a photograph, or occasionally a map, on the front of the card, with detailed information about the property on the reverse. Property information generally consists of: street and subdivision location; selling price; date of listing; type of structure; type of construction; number of rooms and features; square feet; amenities and appliances; bus service; school district; special notes about the property or lot; salesperson; and realtor. A finding aid is available in the repository.

Administrative Information

Copyright: This material may be protected by copyright (Title 17 U.S. Code)
Preferred Citation: Greater Nashville Association of Realtors Records,
Special Collections Division, Nashville Public Library
Immediate Source of Acquisition: Donated to the Special Collections Division,
Nashville Public Library on Feb. 17, 2006, by Christie Wilson, Greater Nashville

Association of Realtors.

Ownership and Custodial History: Greater Nashville Association of Realtors and the Nashville Board of Realtors.

Processing Information: Processed by Leanne Garland in June 2006.

Accruals: New annual additions are expected.

References to Works by or about Collection Creator/Topic

Greater Nashville Association of Realtors, Inc. Website <http://www.gnar.org/>

Detailed Description of the Collection

Series I. Nashville Board of Realtors, ca. 1928-ca. 1995 (bulk ca. 1940-1988)

The materials consist of historical sources originating from the Nashville Board of Realtors, including Minutes of the Board of Directors, historical scrapbooks pertaining to Nashville area real estate, economics, real estate brokers and the organization's leadership in community development and partnerships, such as sponsorship of Habitat for Humanity building projects. The subseries: A) Board Minutes; B) History and Scrapbooks; C) Historic Summary Scrapbooks; D) Miscellaneous Scrapbooks; E) Photographs; F) Correspondence, and G) Memorabilia. The collection is comprised of photographs, videocassettes, newsclippings, publications, correspondence, ephemera, and memorabilia.

Series I. (A) Board Minutes, ca. 1928-1962 (Nashville Board of Realtors)

Comprised of Board Minutes of the Nashville Board of Realtors. The historic name was the Nashville Real Estate Board, with organizational headquarters in 1930 at 200 Chamber of Commerce Building. Housed in the original albums. Arranged chronologically.

Box 1 of 4 SCC closed stacks, range 2, section 4

[1928-1930] Includes Finance, Ways and Means Committee, Dec. 1928, Board of Director Minutes 1930, Constitution and By-Laws and Code of Ethics of the Nashville Real Estate Board Realtors published in 1929, and a list of the licensed real estate men for 1930.

1931

Minutes of the Meetings of the Board of Directors in 1931.

1932

The roster of members, committee members for 1932, and Minutes of the Board of Directors in 1932. And, a photocopied edition in a spiral binder.

1933-34

The balance sheet of December 31, 1932, roster of members, and the Board Minutes of 1933 and 1934. And, two photocopied editions in a spiral binder.

1935-36

Minutes of the Meeting of the Board of Directors in 1935 and 1936. And, two photocopied editions in spiral binders.

Box 2 of 4 SCC closed stacks, range 2, section 4

1937-38

Minutes of the Board of Directors in 1937 and 1938, Final Report of Executive Committee for 1937 National Home Show, Standing Committees announced, correspondence, invoice receipts, financial statement, with newspaper clippings about the Home Show.

1939-40

Minutes of the Board of Directors in 1939 and 1940, standing committees, and correspondence.

1941-42

Minutes of the Board of Directors in 1941 and 1942.

1943-45

Minutes of the Board of Directors in 1943, 1944 and 1945.

1946-47

Minutes of the Board of Directors in 1946 and 1947.

Box 3 of 4 SCC closed stacks, range 2, section 4

1948-49

Minutes of the Board of Directors in 1948 and 1949, and various newspaper clippings.

1950-51

Minutes of the Board of Directors in 1950 and 1951, Annual Installation Dinner of 1950, and various newspaper clippings. Includes one photograph of the Nashville Real Estate Board Installation Dinner of 1950.

1952-[53]

Minutes of the Board of Directors in 1952 and 1953, newspaper clippings, "A Future for Nashville: Summary of Findings and Recommendations of the Community Services Commission for Davidson County and the City of Nashville, June 1952." Includes Board Minutes of Jan. 13, 1954.

1954-[55]

Minutes of the Board of Directors in 1954 and 1955, "Statistical Record of Nashville, 1954," and various newspaper clippings.

1956-57

Minutes of the Board of Directors in 1956 and 1957, "Statistical Record of Nashville, 1956," and various newspaper clippings, enrollment survey of Tennessee Colleges, and booklet "Nashville Builds for the Future."

Box 4 of 4 SCC closed stacks, range 2, section 4

1958-59

Minutes of the Board of Directors in 1958 and 1959, "Statistical Record of Nashville, 1958, program booklet of the 38th Annual Realtors Convention of 1959, and various newspaper clippings.

1960-61

Minutes of the Board of Directors in 1960 and 1961, and various newspaper clippings.

1962 & MLS

Capitol Hill Redevelopment Project, Herschel L. Greer, James L. Harper, Minutes of the Board of Directors for 1962, James Harper, I-40 construction, and Minutes of the Nashville Real Estate Board Multiple Listing Committee. Includes (7) photographs: Mayor Ben West's proclamation of Realtor Week; Governor Buford Ellington and Nashville Real Estate Board; and various real estate display posters, a roadside advertisement sign, and Women's Council landscape activity to Victory Bridge.

Series I. (B) History and Scrapbooks, ca. 1967-1995 (Nashville Board of Realtors)

An historic scrapbook subseries documenting the work of the Nashville Board of Realtors, through source materials of clippings, articles, photographs, and memorabilia, arranged chronologically by year, in the original albums. Some of the topics include the Nashville Board of Realtors Annual Installation Dinner, at Hillwood Country Club, Women's Council of the Nashville Board of Realtors, Tennessee Association of Realtors (TAR) state convention, Realtors Political Action Committee (RPAC), service honors and biographical information about Nashville and Middle Tennessee realtors. Sources of materials for the mid-1990's albums are from *The Scene*, *The Tennessean*, *Nashville Banner*, *Nashville Record*, *Nashville Business Journal*, *Realtor News*, *GCA Publishing*, *The Review Appeal*, *Tennessee Realtor*, *Real Estate News*, and *The Williamson Leader*.

Box 1 of 10 SCC closed stacks, range 2, section 4

1967-68

New officers 1967, President Charles Rhoten, Ted Connor-Kermit Stengel letters of correspondence (2), home show, James A Cayce Homes, E. B. Raskin, New officers 1968, Installation dinner of the Nashville Board of Realtors, "Realtors' Computer to Help Home Selection in Nashville," Includes two (3) photographs of President Charles Rhoten, Kermit C. Stengel, Jr, and photograph of Frank Estes, Kermit Stengel, Carl Storey and wives.

1969-[70]

New officers 1969, President R. L. Freeman, Nashville Board of Realtors Annual Installation Dinner, Women's Council Installation, Coleman S. Boyd, J. Fred Pilkerton; New officers 1970, Urban Renewal, Nashville Board of Realtors Installation Dinner, David C. Kipp, Mrs. Sallie Cunningham, Mrs. Clyde Watkins, and the National Association of Real Estate Boards. Includes seventeen (17) photographs: Representative Jim White and Dave Kipp, Barbecue at Colemere Club, Grace Fairbanks, Civil Servant Awards of 1969, Installation Dinner 1970, High Sales realtors, Women's Council Officers, Lillie Mercer, Certificate of Merit to Women's Council, Realtors, April 15, 1970, Hazel Snyder, Tennessee Association of Realtors Institute, Annette Lawson, Woman of the Year Realtor Iola Watkins, Civil Service Awards of 1970.

1970-72

New officers 1971, Special Committee Members, and Newsletter of the Nashville Board of Realtors. Includes (45) photographs: Nashville Realtors at "Western Spree" in Madison,

Tennessee, Carl Storey Honored, NAREB Convention, Board honorees, 1971 Women's Council Officers, Nashville Board of Realtors Officers, 1971, Grimes Honors Million Dollar Salesmen, Mayor Beverly Briley Proclaims Private Property Week, Mrs. Poag and Mrs. McSwiney, Realtor Award Presentation of 1971, Tennessee Association of Realtors Convention of 1971, Mayor Briley and Realtor Week, and Summer Party of 1971.

Box 2 of 10 SCC closed stacks, range 2, section 4
1972-1973

New officers 1972, Nashville Board of Realtors Installation, Robert W. Clark, H. Lynn Greer, Jr., Nashville Board of Realtors Installation Dinner at Hillwood Country Club, James E. Freeman, Iola Watkins, J. Richard (Dick) Freeman, Women's Council, new license law, and Mrs. Iola Watkins. Includes (27) photographs: Nashville Boards' Library in 1972, Installation Dinner, Charlotte Alsup, Mayor Briley and Realtors Week Proclamation, Realtors Secretary Association Officers, T.A.R. Realtors Institute of Tennessee, Nashville GRI group, Nashville Board of Realtors Officers, 1973, views of the offices and board room interiors. Include five (5) realtors' pins.

1974-75

New officers 1974, Nashville Board of Realtors Annual Installation Dinner, hosted at Hillwood Country Club, 1974 Women's Council Officers, Committee Members, multiple listing service, Carl D. Storey, Jr., Governor Winfield Dunn and Realtor Week, Richard Freeman, Homer Gibbs, Kermit C. Stengel, Jr., Ray Tarkington, Elise Anderson, President, Women's Council, J. Fred Pilkerton "Boss of the Year," Tennessee Association of Realtors 55th Annual Convention. Includes seven (7) photographs related to the award service honors to realtors R. F. Hale and Mary McSwiney, the Spring Tour of Homes, 1975 T.A.R. Convention, "Dan Jordan Named 1976 President," "Frank L. Smith Realtor of the Year."

1976 album 1 of 2

New officers 1976, "Dan Jordan Assumes Realtor Leadership," 1976 Installation, Karl S. Ketron, Herschel L. Greer, Mayor Fulton and Private Property Week, April 1976, annual Spring Tour of Homes and Women's Council, Granny White's cabin, 1976 T.A.R., William H. Freeman, William U. Smith, Rebecca Graham, mid-year home sales, John H. Noel, III, Reconstruction Finance Corporation, the downtown Arcade, Ray Tarkington, Minnie Pearl, Christmas Open House, 1977 Officers.

1976 album 2 of 2

Correspondence; Miscellaneous; Media Response; and Press Releases.

Box 3 of 10 SCC closed stacks, range 2, section 4
1977

New officers 1977, Nashville Board of Realtors Annual Installation Dinner; Coleman S. Boyd, 1977 President, "Smith, Anderson, Hoeffler Chosen for Nashville Realtor Honors for 1976, U.S. President Jimmy Carter, Mrs. Rebecca Graham, first woman officer on the Nashville Board of Realtors, obituary of William H. Criswell, the "pioneer of suburban shopping centers in Middle Tennessee," John H. Noel III, "Board Directors Take Stand on I-440," and U.S. Senator James Sasser.

[1978]

New officers 1978, Nashville Board of Realtors Annual Installation Dinner, President James E. White, home real estate sales, obituary of Isaac Gibson, Jim Dunn, Mayor Fulton and Private Property Week, "New Computers to Aid Realtors," Summer Party, "Professional Standards," T.A.R. Convention, Shirley Zeitlin, "Gubernatorial Candidates to Speak," I-440, Art Linkletter, Women's Council and Lady Bird Johnson, and Rebecca Graham. Includes (3) photographs:

- 1) Art Linkletter and Executive Officers Committee Luncheon,
- 2) Women's Council Luncheon at National Convention, and,
- 3) Ladybird Johnson, speaker at the Women's Council Luncheon at the 1978 National Convention.

[1979 album]

New officers 1979, President Rebecca Graham, Grace Fairbanks, Lynn Greer, Tennessee Realtors Political Action Committee, Maxwell House Hotel, Housing and Urban Development (HUD), State Convention, National Convention, Neighborhood Revitalization program, S & P building, St. Cloud Corner, Nashville Area Chamber of Commerce, James E. White and Irene White.

Box 4 of 10 SCC closed stacks, range 2, section 4

1980 album 1 of 2

New officers 1980, installation 1980, J. Richard Freeman, Young Realty Group, "Women Realtors Elect Officers," housing values, mortgages, appraiser installation, Neighborhood Revitalization, Ray Tarkington, Whitehall development, 1980 Committees of the Nashville Board, St. Cloud Corner, and the *Tennessean's* reprint of articles from *The Nashville American*, April 25, 1880.

1980 album 2 of 2

"Legislative Bulletin," mortgage rates, HUD, Neighborhood Revitalization, Iola Watkins, St. Cloud Corner, support of I-440, Helen Golter, Election of 1980, Rebecca Graham, Women's Council of Realtors, J. Brent Hurd, and obituary of John Rob Coarsey. Includes (6) photographs: Christmas Open House & Art Show.

1981 album 1 of 2

New officers 1981, Annual Inaugural Banquet and Ball program flyer, J. Brent Hurd, Lennie Ross, Helen Golter, Women's Council, Bobby Hite, "Women Realtors Mix Business with Fashion," Private Property Week, Realtors Political Action Committee, and Charles Warterfield.

1981 album 2 of 2

Anti-Litter Week, Flag Day, Lady Diana and Prince Charles, Richard and Criswell Freeman, Women's Council of Realtors, and J. Brent Hurd. Includes two (2) photographs of Ray Tarkington and Brent Hurd.

Box 5 of 10 SCC closed stacks, range 2, section 4

1982 album 1 of 2

New officers 1982, Annual Inaugural Banquet and Ball program flyer, highlights of the 1982 installation, Bill Haggard, Shirley Zeitlin, World's Fair in Knoxville, RPAC, WOFFY campaign.

Includes (4) photographs of Realtor's event with Mayor Fulton and two (2) photographs, Membership Luncheon.

1982 album 2 of 2

T.A.R. Convention, mortgage rates, home sales, Burlington mansion, WOFFY, John H. Noel III, Spence Manor, Southern Turf building, Shirley Zeitlin, Kermit C. Stengel, Jr.

1984 album 1 of 2

New officers of 1984, Annual Installation Dinner, 1984 T.A.R. Officers, Laura Bainbridge. Governor's mansion, Carl Storey, Jr., and the Washington Legislative Conference.

1984 album 2 of 2

"Project Pencil, Adopt-a-School 1983-84 Annual," home sales for May, "July 4th, 1845: A Great Jubilee Day in Nashville!", J. Fred Pilkerton, the Summer Olympics, Labor Day Parade of 1914, Interstate 440, Elise Anderson, Reagan and Mondale, and the Election of 1984.

Box 6 of 10 SCC closed stacks, range 2, section 4

1985 album 1 of 2

New officers of 1985, 1985 Annual Installation of Officers, Charles W. Hawkins III, President Reagan, Nashville Board of Realtors 1985 Committees, "S & L Head Stepping Down," Sam Davis Hotel, Hank Gildemeister, Commerce Street. Includes Correspondence:

- 1) Typed Letter Signed by Mayor Richard Fulton, to Mrs. Grace Fulton, April 4, 1985.
- 2) Typed Letter Signed by [Wanda?] Gentry, Tennessee Natural Resources, to "Dear Grace," April 10, 1985.

1985 album 2 of 2

Glendale units construction, land values in near-downtown area, Summer Lights Festival, Downtown Arcade, "A notable milestone for 'Pencil,' American Airlines' expansion, Fair Housing Project, William R. Manier III, Riverfront Park, Patsy Ferguson, Albert Gore, Jr., the Adkisson home, H. Lynn Greer, Jr.

1986 album 1 of 2

New officers of 1986, Dorris Barnes, H. Lynn Greer, Jr., Nashville Board of Realtors 1986 Committees, and Union Station.

1986 album 2 of 2

John Grimes, home sales, Riverfront, Batey M. Gresham Jr., Fannie Mae, Belmont College's Freeman Hall, Virginia Dodson, Governor-elect Ned McWherter, Saturn site, Shirley Zeitlin, and Japanese investors.

Box 7 of 10 SCC closed stacks, range 2, section 3

1987 album 1 of 3

New officers of 1987, Nashville Board of Realtors, 1987 Annual Installation of Officers, President Hank Gildemeister, Dr. William E. Troutt, Molly Edmonson, William R. Manier, III, Car Storey, Jr., and Shirley Zeitlin.

1987 album 2 of 3

Belmont-Hillsboro area, Project PENCIL, George H. Clements, "Nashville Board of Realtors Auction for the Homeless," and RPAC Contributions.

1987 album 3 of 3

Nashville's Second Avenue, Airport '87, Union Station, I-440, Metro Center's Fountain Square, Convention Center, Hank Gildemeister, Shirley Zeitlin, interest rates and home sales, and Dan Jordan.

1988 album 1 of 3

Officers for 1988, Installation highlights, Committees, President Molly Edmondson, Jackson Downey, and the national housing policy effort.

1988 album 2 of 3

Real estate sales gain, mortgage rates, home sales, Davidson County historic districts, and "General Hospital site targeted for homeless hotel" by Gail McKnight.

1988 album 3 of 3

Fair housing compliance, FHA debt collection, radon testing, mortgage rates, Tony Giarratana, Board of Zoning Appeals, and Metro Charter revisions.

Box 8 of 10 SCC closed stacks, range 2, section 3

1989 album 1 of 2

New officers of 1989, President Patsy Ferguson, Nashville Board of Realtors 1989 Annual Installation of Officers, home market, Dan Jordan, the Ryman Auditorium, commercial multiple listing service, and condominium market glut. Includes the 1989-90 Roster of the Nashville Chapter of Women's Council of Realtors. Includes (2) photographs of Executive Vice-President Grace Fairbanks and her husband Doug Fairbanks.

1989 album 2 of 2

Fair Housing Amendment Act of 1988, home sales, electrical streetcars, Union Station, downtown office vacancy rates, Shirley Zeitlin and Tennessee Association of Realtors.

1990 album 1 of 2

New officers of 1990, Historian Committee, Joe D. Adams, President Marvin E. Neely, plastic house, Women's Council of Realtors, EPA restrictions, interest rates, and Nashville's Second Avenue. Includes a typed signed letter: Harris S. Abrahams, to Nashville Board of Realtors, June 25, 1990.

1990 album 2 of 2

FHA proposals, Tennessee Housing Conference of 1990, Governor McWherter, Dominion Bankshare Mortgage Corp., housing costs, Architect Frank Lloyd Wright, and Nashville Board of Realtors "Codes and Municipal Regulations Committee, Goals for 1990." Includes (4) photographs of Ministry of the Churches of Christ.

Box 9 of 10 SCC closed stacks, range 2, section 3

1991

1991 Year End Report by Trasbin Stoner, Chairman, Historian Committee, 1991 officers, 1991 Annual Installation of Officers program, Jerry Kemp, Watauga House Hotel in downtown Nashville, the “nationwide real-estate collapse,” and the soaring of building permits. Includes (3) photographs related to MDHA Fair Housing.

1993

1993 Year End Report by Sharon Cummings, Chairman, Historian Committee, builder’s volume, home sales, Metro Development and Housing Agency, “Metro Considers Building Landport,” Bicentennial Mall plan, “Bredesen’s Arena of Dreams,” building permits, Nashville area home sales, Greenbelt Law, and Tanya Tucker’s Deer Park Farms estate.

Box 10 of 10 SCC closed stacks, range 2, section 3

1995

Homebuilding, Columbia/HCA Healthcare Corp., President Sue Chilton, commercial real estate, “Reflections of Excellence: Awards of Excellence” booklet, revitalization, Downtown Franklin Association, Tennessee Housing Development Agency, H. G. Hill estate, condominium market, Patsy Ferguson, cellular towers, Preservation Week, North Nashville study, lower mortgage rates, Bellevue Center, “FDIC will Sell Land Near Lake,” Freeman Webb Inc., Germantown renewal, razing of buildings on Church Street between Seventh and Eighth, Jefferson Street revitalization, Nashville’s Second Avenue, St. Cloud property, and John Williams, CEO of Post Properties. Includes (8) color photographs of the Apollo Career Day, Pencil Committee and the Nashville Board Mixer.

See also: The 1996 Album of the Greater Nashville Association of Realtors, with Series II.

Series I. (C) Historic Summary Scrapbooks, ca. 1930 - 1988 (Nashville Board of Realtors)

Comprised of three albums of the Nashville Board of Realtors, of typed reports of the historical committee. Arranged chronologically.

Located w/Series I. (B) “History and Scrapbooks” (box 10)

SCC closed stacks, range 2, section 3

Historic Summary, Album 1

Type reports of 1930-1931; 1937-1957.

Historic Summary, Album 2

Typed reports of 1958-1962; 1967-1982; and 1984. Includes a 1985 printed letterhead typed signed letter from Ebby Halliday, to Mrs. Grace Fairbanks.

Historic Summary, Album 3

Typed reports of 1985-1988.

Series I. (D) Miscellaneous Scrapbooks, ca. 1956-1988 (Nashville Board of Realtors)

A variety of theme-based scrapbooks related to the Nashville Real Estate Board and clippings of 1957, Capitol Hill Redevelopment, 1979 Women’s Council, Homecoming ’86 and several of the organization’s community service projects.

Box 1 of 2 SCC closed stacks, range 2, section 3

1957 Scrapbook

Primarily related to realtor Nashville Real Estate Board President Howard Gibson, Officers for 1957, Howard Gibson named 'Realtor of the Year,' Annual Installation Dinner, an index card signed by Tennessee Senator Estes Kefauver, congratulatory correspondence, and various newsclippings. Includes a letter from U.S. Congressman J. Carlton Loser to Howard L. Gibson, Aug. 12, 1957.

Capital Hill Redevelopment (1956-1957)

Capitol Hill Redevelopment Project, Capitol land sales, Herschel Greer, Nashville Housing Authority, James Robertson Memorial Boulevard, Municipal Auditorium, Mayor Ben West, city dwelling, and downtown Nashville.

Capital Hill Redevelopment (1958)

Capitol Hill Redevelopment Project, 1958 building gains forecast, Municipal Auditorium, with the Oct. 22, 1958 Municipal Auditorium "Ground-Breaking Ceremonies."

Capital Hill Redevelopment (1958-1962)

Capitol Hill Redevelopment Project, James Robertson Boulevard, Senator Albert Gore, Mayor Ben West, and the Municipal Auditorium. Includes (2) photographs of the Capitol Hill Redevelopment area.

Box 2 of 2 SCC closed stacks, range 2, section 3

[1979 Women's Council] Newsclippings about the Women's Council of the Nashville Board of Realtors. Includes the WCR's brochure, "A Benefit Tour of Homes for a Revitalization Project in the Historic Germantown District."

Nashville Board of Realtors Scrapbook (1981)

Patsy Ferguson, Chairman "Make America Better Committee," International Year of Disabled Persons, Mayor Richard Fulton and "Anti-Litter Week, architectural drawings of housing for the handicapped. Includes seventeen (17) total photographs: comprised of (3) photographs of the Cub Scout Pack 223 at Paragon Mills School with sponsor "The Make American Better Committee" of the Nashville Board of Realtors, related to the Anti-Litter Spring Campaign, and (14) photographs of several buildings with features designed for the handicapped.

Homecoming '86 Projects, November 14, 1986

The Nashville Board of Realtors Homecoming '86 community sponsorships: 1) Dinner and Auction to Benefit the Homeless; 2) Golf Tournament to Benefit the Homeless; and 3) Nashville Board of Realtors Beautification Project. Includes photographs and ephemera.

The Nashville Board of Realtors Presents The Realtors Dinner and Auction to benefit The Downtown Clinic for The Homeless, August 20, 1987, National Guard Armory

Project Chairman Dottye B. Thomason's report, and thirty-seven (37) photographs about the Auction to benefit the Downtown Clinic for the Homeless, with program flyers and a typed letter signed by John N. Lozier, Director, Services for the Homeless to Mr. Henry Gildemeister, President Nashville Board of Realtors.

Nashville Board of Realtors Public Education Campaign, April - October 1987

A volume on the organization's public education campaign, radio campaign, and advertisements.

The Nashville Board of Realtors Presents The Realtors Golf Tournament to Benefit Habitat for Humanity, May 20, 1988

An album pertaining to Project Chairman Marvin Almany's report and the Nashville Board of Realtors Golf Tournament and the Habitat for Humanity project, with (39) photographs of the event.

Series I. (E) Photographs, ca. 1954-1990 (bulk 1969-1988) (Nashville Board of Realtors)

Photographs of the Nashville Board of Realtors, arranged primarily by format and chronologically. The photographic formats consist of 8 x 10 photographic prints and smaller, a "photographic book," and panoramic photographs. Many of the photographic prints accompanied newspaper articles published in the *Nashville Banner* and the *Tennessean*. The photographs feature people, places, and special events of the Nashville Board of Realtors, and award recipients. Many of the individual's names and events are identified on the verso of the print. In a few instances, the 5 x 6 photographs included in the collection have related biographical notes.

Primarily 8 x 10 photographic prints

Box 1 of 2

SCC closed stacks, range 2, section 3

Photographs, ca. 1954-1960's

f.1 ca. 1954 (4 items)

f.2 ca. 1955 (1 item) A photograph of Charles T. Steward, with biographical note.

f.3 ca. 1960s (6 items) Includes a photograph of Gov. Ray Blanton with realtors.

Photographs, ca. 1970s

f.4 through f.9 (120 items, each folder contains 20 photographs). Folder "7" includes a photograph of Mayor Richard Fulton.

f.10 (19 items)

f.11 (35 items) 5 x 6 prints and smaller

f.12 (22 items) sm., color

f.13 (36 items) sm., color

f.14 (20 items) 5 x 6 and smaller, b & w

f.15 (50 items) sm., b & w

f.16 [1978] (5 items) Lady Bird Johnson signing autographs at the Women's Council Luncheon in Hawaii.

f.17 An envelope of safety film negatives (b & w)

Photographs, ca. 1970s and 1980s

f.18 (20 items)

f.19 (20 items)

f.20 (22 items)

1990s

f.21 ca. 1990 (1 item) Color photograph of Mr. and Mrs. Dan Quayle with unidentified realtor.

f.22 ca. 1990 (1 item) Color, signed photograph of realtors at U.S. Capitol Building.

Box 2 of 2 “1908 Home Nashville, Tennessee”

SCC closed stacks, range 2, section 3

f. 1 *1908 Home Nashville, Tennessee*, a photographic “book” created by the Nashville Board of Realtors, July 15, 1983. Was the organization’s entry in the Diamond Jubilee Homes Competition, featuring photographs of the Warden Home. Includes photostats and/or copies of the following: newspaper articles about Miss Margaret Lindsley Warden, Belmont Circle Home, warranty deed, copy of 1907 John H. DeWitt letter to Mrs. Mary Bell Wheeler, Abstract of Title, and copy of letter Henry E. Smith to John T. Lindsley (May 1920).

Panoramic Photographs - framed (ca. 1936 - ca. 1980)

SCC closed stacks, range 2, section 3

Group of Realtors, ca. 1936

Nashville Realtors Outing and Banquet, Dunbar Cave, July 19, 1939

Nashville Realtors Outing and Banquet, Dunbar Cave, July 17, 1940, picture 1

Nashville Realtors Outing and Banquet, Dunbar Cave, July 17, 1940, picture 2

Nashville Real Estate Board Picnic, Colemere Club, Aug. 5, 1953

Series I. (F) Correspondence, 1927-1984 (bulk 1983-1984) (Nashville Board of Realtors)

Box 1 SCC closed stacks, range 2, section 3

1927

Correspondence to W. W. Dillon, Jr., President of Nashville Realtors and committee members. 12 items.

1983

Correspondence-Historian Committee. 4 items.

1984

PENCIL Project Correspondence, 1984 (Public Education Nashville Citizens Involved in Leadership).

Series I. (G) Memorabilia, ca. 1973-ca. 1993 (bulk 1990-1993) (Nashville Board of Realtors)

Comprised of plaques and miscellaneous items, originating from various local and national organizations, presented to the Nashville Board of Realtors in recognition of community and service programs. Includes a plaque entitled “Realtors’ Prayer.”

Plaques

Box 1 of 2 SCC closed stacks, range 2, section 3

Apollo Middle School, Ten Years of Partnership, May 29, 1992

Apollo Middle School to Board of Realtors, n.d.

Certificate of Appreciation, U.S. Department of Housing and Urban Development, 1990

Luton Community Mental Health Center, Inc. July 17, 1990

Nashville Board of Realtors Golden Hammer Award, Tennessee Housing Industry Conference, 1991

Tennessee Association of Realtors, Community Projects Scrapbook Contest, 1991

Tennessee Association of Realtors, Large Board Category, 1993

Tennessee Realtors Political Action Committee, to Nashville Board of Realtors, 1985

Box 2 of 2 SCC closed stacks, range 2, section 3

Realtors' Prayer, 1973

Nashville Area Chamber of Commerce, Bronze Seal of Honor, 1983

Miscellaneous

- Two (2) historic hand stamps, ca. 1912, of the Nashville Board of Realtors, in an envelope addressed to Mrs. Grace Fairbanks with photocopy note from J. B. Gillespie. Location: housed within box 1, Plaques. (Included in **box 1, Plaques**)

Box 1

- Nashville Board of Realtors Advertisements exhibit board illustrations of advertisements. 9 items

Series II. Greater Nashville Association of Realtors, 1996-ca. 2005

The series consists of original and published documentation about the history of the Greater Nashville Association of Realtors. The collection is arranged into four subseries: A) Photographs; B) Correspondence; C) Scrapbooks; and D) Memorabilia, providing a chronological perspective about the real estate profession, the development of land and housing in the Nashville and Middle Tennessee area, the association's history, professional development, and the organization's involvement in local community projects and support of educational opportunities.

Series II. (A) Photographs, 1996-ca. 2003 (Greater Nashville Association of Realtors)

This subseries consisting of primarily 35mm color photographic prints (4 x 6). Includes a few specified CD-Rom discs and one photo album. The alphabetized envelopes are a collection of photographs derived chiefly from the Greater Nashville Association of Realtors, Inc. (GNAR), featuring awards banquets, building construction, Commercial Investment Division (CID) Awards of Excellence, golfing tournaments, Leadership GNAR, Habitat for Humanity projects, Metro Council Dinner, and 5:01 Club, to name a few of the subjects represented in the collection.

Box 1 of 5, Envelopes SCC closed stacks, range 2, section 3

Awards 1996 (26 items)

Awards 1997 (5 items)

Awards 1998, March (21 items)

Awards 1998 (8 items)

Awards, n.d. (57 items) Includes photographs of Albert Gore, Jr.

Awards Banquet a (25 items)

Awards Banquet b (24 items)

Awards Banquet c (19 items)

Awards Banquet d (26 items)

Awards Banquet e (21 items)

Awards Banquet f (22 items)
 Awards Banquet g (18 items)
 Awards Banquet h (20 items)
 Awards Banquet i (18 items)
 Awards Banquet j (11 items)
 Awards Banquet k (12 items)
 Awards 1999 (**box 4**)
 Awards 2003 (19 items, w. contact print)
 Awards 2003(a) (12 items, w. contact print)
 Awards 2003(b) (23 items, w. contact print)
 Awards 2003(c) (21 items, w. contact print)
 Awards 2003(d) (16 items, w. contact print)
 Awards 2003(e) (7 items, w. contact print)
 Awards of Excellence, Feb. 21, 2003 (33 items, w. contact print)
 Banquet, n.d. (41 items)
 Building construction, n.d. (4 items)
 Candidate Luncheon [Sept. 2002?] (16 items)
 CID Awards of Excellence, March 7, 2002 (18 items)
 CID Membership and GNAR Breakfast, ca. May 2003 (1 CD-Rom)
 Convention and Education, 2000? (3 items)
 Convention, n.d. 1997? (34 items)
 Convention, Oct. 1997? (63 items)
 Don's Birthday; Lamar Alexander; Leadership GNAR, 2002 (1 CD-Rom, w. picture index)
 FMC Dinner, RPAC, Sept. 2002 (6 items)
 FMC Dinner, RPAC, Sept. 2002 (1 CD-Rom)

Box 2 of 5, Envelopes SCC closed stacks, range 2, section 3

Garcia, 2001 (2 items)
 GNAR 2002 Convention, (1 CD Rom disc)
 GNAR "Bracket King" event, n.d. (18 items)
 GNAR Golf Tournament 1997? (10 items)
 GNAR Golf Tournament 2001 (7 items, w. clipping)
 GNAR Golf Tournament, Oct. 18, 2002
 GNAR Golf Tournament, May 22, 2003 (9 items)
 GNAR Photos (various), Jan. 22, 2003 (1 CD Rom disc)
 Habitat for Humanity 1999 (41 items)
 Habitat for Humanity 2003a (28 items)
 Habitat for Humanity 2003b (59 items)
 Habitat for Humanity 2003c (20 items)
 Habitat for Humanity 2003d (25 items, w. contact print)
 Habitat for Humanity 2003e (11 items)
 Habitat for Humanity 2003f.1 (30 items)
 Habitat for Humanity 2003f.2 (1 CD Rom disc, w. contact prints)
 Habitat for Humanity 2003f.3 (1 CD Rom disc, w. contact print)
 Habitat for Humanity 2003f.4 (1 CD Rom disc)
 Habitat for Humanity 2003g (4 items)
 Habitat for Humanity, n.d. 2003? (1 CD Rom disc)

Habitat for Humanity 2003 Dedication (75 items)
Habitat for Humanity Luncheon, Dec. 1999?
Leadership GNAR 2002 (27 items)
Leadership GNAR 2002 (14 items)
Leadership GNAR 2002 (1 CD-Rom, w. picture index)
Leadership Meeting, Dec. 2000 (11 items)
Leadership Summit, Dec. 13, 2002 (1 CD Rom disc)
Member Breakfast 1997 (11 items)
Member Luncheon 1998 (27 items)
Member Luncheon, Fall, 2002 (32 items)
Member Luncheon, Dec. 2002 (58 items, w. contact prints)
Membership Luncheon 2002 (48 items)
Membership Meeting 2001 (4 items)

Box 3 of 5, Envelopes SCC closed stacks, range 2, section 3

Metro Council Dinner, Aug. 18, 1998 (14 items)
Metro Council Dinner, Nov. 17, 1998 (10 items)
Miscellaneous 2002 (4 items)
Miscellaneous 2002? (5 items)
Miscellaneous, n.d. (14 items)
National Association of Realtors, Conference? May 13-16, 2003 (7 items, printed to photocopy paper)
New AFFLL? Reception, Aug. 1998 (29 items)
New Groundbreaking, October 10, 2002 (58 items)
New Member Reception 1998 (9 items)
New Members 1998 (39 items)
New Property Sign Unveiling 2002 (14 items)
Past Presidents' Lunch on Sept. 22, 1998 (26 items)
Past Presidents' Lunch on Sept. 22, 1998 (6 items)
Reception on Dec. 10, 1999? (26 items)
Sign Unveiling (1 CD-Rom, w. picture index)
Top Producer, 2002 (56 items)
Unidentified event, n.d. (38 items)
Welcome to Mayor Purcell, Mayor's 1st Day? (4 items)
Women's Council of Realtors Anniversary, July 16, 1997 (1 item)
Women's Council of Realtors 1998 (4 items)
1999 IREM Golf Tourney (48 items)
1999 IREM Golf Tourney (38 items)
1999 IREM Golf Tourney (38 items w. contact prints)
5:01 Club, Aug. 26, [2003?]
5:01 Club, Basketball Winners (22 items)

Box 4 of 5, Envelopes SCC closed stacks, range 2, section 3

Awards 1999, Album of 73 photographs, w. 9 additional prints

Box 5 of 5, Negatives, in archival sleeves SCC closed stacks, range 2, section 3

Awards, March 1998

Awards of Excellence, Feb. 21, 2003
 Awards 2003
 Awards 2003 (a-e)
 Awards, n.d.
 Candidate Luncheon [Sept. 2002?]
 FMC Dinner, RPAC, Sept. 2002
 Habitat for Humanity 2003
 Habitat for Humanity 2003d
 Habitat for Humanity 2003e
 Habitat for Humanity 2003f.1
 Habitat for Humanity Luncheon, Dec. 1999?
 GNAR "Bracket King" event, n.d.
 GNAR Golf Event, Oct. 18, 2002 (25 items, and 3 cards entitled "GNAR & President-Elect John Gifford Present Executive Road Rules Committee")
 GNAR, 2003 (various)
 Leadership GNAR 2002 (a-b)
 Metro Council Dinner, Aug. 18, 1998
 Metro Council Dinner on Nov. 17, 1998
 New AFFLL. Reception Aug. 1998
 New Members 1998
 New Property Sign Unveiling
 Past Presidents' Lunch on Sept. 22, 1998 (a-b)
 Reception 12/10/99?
 Unidentified event, n.d.
 1999 IREM Golf Tourney (a-b)
 5:01 Club, Basketball Winners

Series II. (B) Correspondence, 2002 (Greater Nashville Association of Realtors)

This subseries is comprised of correspondence to officers of the Greater Nashville Association of Realtors, arranged chronologically.

2002 Correspondence SCC closed stacks, range 2, section 3

Box 1

- f.1 Letter of correspondence of Tennessee dignitaries with GNAR officials.
1. To Don Klein, from Senator Fred Thompson, Jan. 25, 2002.
 2. To Don Klein, from Congressman Bob Clement, Feb. 12, 2002.
 3. Congratulatory card, to John [Gifford?] from Governor-elect Phil Bredesen, Dec. 11, 2002.

Series II. (C) Scrapbooks, 1996 (Greater Nashville Association of Realtors)

An historical album subseries related to both organizations. In 1996, the Nashville Board of Realtors became the Greater Nashville Association of Realtors, Inc. The historical scrapbooks of the predecessor organization are part of Series I.

1996 Album

The book of memories scrapbook of 1996, created by the Historian Committee of the GNAR and President Terry Smith. The scrapbook is arranged by topics: "Association," "The Community,"

“Community Service,” “Education,” “Legislative,” “The Market,” “Membership,” and “Realtor News,” with information about the Realtors Awards Gala, Board Leadership, Ethics and Arbitration, the Houston Oilers, interest rates, 1996 Parade of Homes, U.S. Election of 1996, the PENCIL program, Ronald McDonald House, lead-based paint regulations, Liz Kemp, Norman Hall, Andy Gass, Jackie Alexander, Neal Clayton, Patsy Bradshaw, Shirely Zeitlin & Company, Freeman Webb, Inc. and Tennessee Chapter of the Community Association Institute. Includes several pages of collage photographs on orange pages: the Board of Directors, Staff, Committee and Chairmen, photographs from the Realtors Award & Installation Gala, the 1996 Golf Tournament, James Tyke and Terry Smith, and the Nashville Gun Club event.

Series II. (D) Memorabilia, 1996- ca. 2005 (Greater Nashville Association of Realtors)

The subseries of individual and organizational award plaques of distinction for leadership and community service.

Plaques

Box 1

IREM Award presented to Don Klein, Nov. 1, 1996

GNAR Leadership 2002: Don Klein

Box 2

Habitat for Humanity, 1998

Nashville Area Habitat for Humanity, Inc., 2000

Miscellany

Realtracs tote bag

(Included in **Box 2, Plaques**)

Series III. Special Publications, ca. 1927-ca. 2005

A series of published sources, generated or collected by the Nashville Board of Realtors and the Greater Nashville Association of Realtors, comprised of membership directories, biographical clippings, ephemera, newspaper sections, books, *The Nashville Realtor*, and videocassettes. The subseries consists of: A) Newspaper Special Editions, Real Estate, B) Biographical Clippings and Articles, C) Newscippings and Ephemera, D) *The Nashville Realtor*, E) *Membership Directories*, F) Miscellaneous, G) Book Imprints, and H) Audiovisual.

Series III (A) Newspaper Special Editions, Real Estate, ca. 1962-1983

The subseries consists of local newspapers coverage on the topic of real estate, as featured in *The Nashville Tennessean* and *The Nashville Banner*. The following list was transcribed from the original envelopes in which the materials were housed, prior to preservation rehousing to archival folders.

Box 1 of 1

Folder 1 (1962-1969)

- The 150th Anniversary, The Nashville, Tennessean, Sunday, April 29, 1962.
- Review and Forecast for Nashville ... for Greater Tennessee, The Nashville Tennessean, January 9, 1966, Section 1.

- Review and Forecast for Nashville ... for Greater Tennessee, The Nashville Tennessean, January 9, 1966, Section 2.
- Business and Industry '66 Review ... '67 Forecast, The Nashville Tennessean, January 8, 1967, Section 1.
- Business & Industry '66 Review ... '67 Forecast, The Nashville Tennessean, Jan. 8, 1967, Section 2.
- '69 Business & Industry Review and Forecast for Nashville Area, The Nashville Tennessean, Jan. 12, 1969.

Folder 2 (1970-1973)

- 1970 Business & Industry, Nashville ... The Plus City, The Nashville Tennessean, Jan. 11, 1970.
- Business and Industry Supplement, The Nashville Tennessean, Jan. 10, 1971, Section 1.
- Business and Industry Supplement, The Nashville Tennessean, Jan. 10, 1971, Section 2.
- Business & Industry Nashville ... The Plus City, The Nashville Tennessean, Jan. 16, 1972.
- [Better Living, Section F, Jan. 16, 1972, The Nashville Tennessean]; Your Realtor is the Answer to Better Living National Realtor Week, May 21st-27th, 1972, The Nashville Tennessean, May 21, 1972.
- Review & Forecast, Business & Industry, The Tennessean Real Estate Section, Jan. 14, 1973.
- ['73 Business & Industry Forecast, Jan. 14, 1973]. National Realtor Week, May 20-26, 1973; Your Realtor, a professional serving your real estate needs.

Folder 3 (1974)

- Business & Industry Review & Forecast 1974, The Tennessean, Jan. 13, 1974, Section 1.
- Business & Industry Review & Forecast 1974, The Tennessean, Jan. 13, 1974, Section 2.

Folder 4 (1976-1982)

- Nashville Banner's 100th Anniversary, April 6, 1976; [*The Tennessean* April 7, 1976]
- The Nashville Banner's 100th Anniversary, April 6, 1976.
- Preservation is Good Business, May 1979 [missing a small clipping cut-out from p. 17] The 1979 Parade of Homes, Aug. 18-26, 1979.
[Now is a Good Time to Buy a Home, April 27, 1979]
- The 1980 Parade of Homes, September 26 to October 5, 1980.
- Business & Industry, '81; Financial & Real Estate, Jan. 11, 1981; [1981 Parade of Homes]
- Business & Industry, '82; Panorama, Jan. 3, 1982.
- Real Estate '82; Home Show 1982; Perspective, Jan. 17, 1982.

Folder 5 (1983)

- Nashville, Tennessee newspaper sections related to real estate topics for the year 1983.

Series III (B) Biographical Clippings and Articles, ca. 1969-1981

A subseries of newsclippings and published articles about various topics, such as The Women's Council of Realtors, fashion show presentations for the Women's Board of Realtors, election and installation of officers, Charlie Dyke's Maxwell House, home sales, Mr. and Mrs. Freeman and

Conductor's Circle, and the Nashville Board of Realtor's Easter bunny and hunt in Centennial Park.

The folders are arranged alphabetically by name, with the original date cited on the folder.

Box 1

- f.1 Boyd, Coleman S., 1977
- f.2 Capitol Hill Redevelopment
- f.3 Clark, Robert W., 1972
- f.4 Estes, Frank, 1969
- f.5 Freeman, J. Richard, 1973
- f.6 Graham, Rebecca, 1979, folders a-c
- f.7 Greer, H. Lynn, Jr., 1975
- f.8 Hurd, Brent, 1981

Box 2

- f.1a-b Jordan, Dan H., 1976 – folders a-b (folder b is a photograph)
- f.2 Kipp, David C., Sr., 1971
- f.3 Rhoten, Charles F., 1967
- f.4 Smith, Frank L., Jr., 1974
- f.5 Stengel, Kermit C., Jr., 1968
- f.6 Storey, Carl D., Jr., 1970
- f.7 Tarkington, Ray, 1980
- f.8 White, James E., 1978 – folders a-b (folder b is correspondence)

Series III (C) Newsclippings & Ephemera, ca. 1930-ca. 2005

A subseries of newspaper clippings and ephemera primarily related to Nashville real estate topics and events, arranged in chronological folders. Includes some correspondence.

Box 1 Nashville Board of Realtors

f.1 1930's and 1940's

Consists of real estate related items such as correspondence, "Realtor Trade Notes," brochure publications, committee minutes, membership rosters, newspaper clippings, receipts, and ephemera.

f.2a 1950's

Newsclippings, ephemera, copy of Architect William A. Briggs' architectural drawing, and programs of the 38th and 40th Annual Convention of the Tennessee Association of Real Estate Boards.

f.2b 1950's [correspondence]

1) John H. McGavock to Guaranty Mortgage Company, Nashville, Tennessee, Nov. 20, 1951; 2) letter of William O. Lee to Howard L. Gibson, Nov. 14, 1952, with a 1952 clipping about Nashville realtor Howard L. Gibson, and, 3) Correspondence to Mr. Herschel Greer, from

f.2c 1950's Newspaper articles.

f. 3a 1960's newspaper articles and clippings.

f.3b 1960's 1st edition 1967 Multiple Listing Service By-Laws and Rules & Regulations, 1962 43rd Annual State Convention, brochures, ephemera and various congratulatory messages to Howard Gibson.

f.4 **1970's** Resolution of the Nashville Board of Realtors in Memory of Joseph Bascom Gillespie; Charles Forest Alexander; Carl Hinrichs, Herschel Greer, and a few issues of *Tennessee Realtor and Newsletter, Nashville Board of Realtors*.

f.5 **1980's** "Home Ownership," 1983 Annual Installation of Officers program flyer, Mayor and Mrs. Richard H. Fulton's invitation card for a reception celebrating the International Year of the Disabled Person (Sept. 10, 1981), By Laws, Women's Council of Realtors Rosters of 1985 and 1988-89, and *Tennessee Realtor* issue of 1983.

Box 1 Greater Nashville Association of Realtors

f.6 **1999** Newsclippings about GNAR's Habitat for Humanity Project and Nashville area events.

f.7 **2000** Newsclippings and articles about GNAR's Habitat for Humanity Project, Nashville realtors, GNAR Annual Charity Golf Tournament Benefiting Habitat for Humanity, Aug. 4, 2000 issue of *Tennessee Register*, etc.

Box 2 Greater Nashville Association of Realtors

f.1 **Commercial Real Estate, ca. 2000-2005** Newspaper clippings about commercial real estate from the *Nashville Business Journal* and various clippings about real estate topics in the Nashville area.

f.2 **2001** Newsclippings and articles about GNAR's Habitat for Humanity Project, Leadership GNAR, the Carol Clark Elam Scholarship Fund, Commercial Investment Division Realtor of the Year, Richard L. Fulton, etc.

f.3 **2002** Newsclippings featuring GNAR President Whit Clark and officers, new GNAR headquarters in Grassmere Park, topics related to Nashville and Middle Tennessee real estate, Leadership GNAR, National Association of Realtors, GNAR's Commercial Investment Division unit, Real estate agent Walter Keith, and other topics.

f.4 **2003** Articles and clippings about the film "The New Face of Affordable Housing," real estate topics, local home sales, advertisements in support of Nashville Area Habitat for Humanity, and the GNAR-PENCIL program scholarship at Apollo Middle School.

f.5 **2004** Greater Nashville Association of Realtors advertisement sheets.

f.6 **2005** Newsclippings about apartment building boom, industrial and retail markets.

Series III (D) *The Nashville Realtor*, ca. 1982-1998

A subseries of the publication "The Nashville Realtor," arranged in chronological order.

Box 1

f. 1 1983 6 issues

f. 2 1984 6 issues

f. 3 1985 1 issue (June)

f.4 1986 6 issues, with a single leaf of June 1986

f.5 1987 8 issues

f.6 1988 11 issues

f.7 1989 11 issues

f.8 1990 10 issues, complete

f.9 1991 10 issues, complete

Box 2

f.1 1992 11 issues, complete

f.2 1993 11 issues, complete

- f.3 1994 10 issues, complete
- f.4 1995 9 issues
- f.5 1996 6 issues
- f.6 1997 4 issues
- f.7 1998 4 issues

Series III (E) *Membership Directories, 1985- ca. 2002*

A subseries of several years' publication of membership directories of the Nashville Board of Realtors and the GNAR.

Box 1

Nashville Board of Realtors

- f.1 June 1985
- f.2 May 16, 1986
- f.3 1987 copy 1
- f.4 1987 copy 2
- f.5 1988
- f.6 1989 copy 1
- f.7 1989 copy 2
- f.8 1990 copy 1
- f.9 1990 copy 2

Box 2

Nashville Board of Realtors

- f.1 1991-92 Handbook and Membership Roster
- f.2 1992-93 Handbook and Membership Roster
- f.3 1993-94 Handbook and Membership Roster
- f.4 1994-95 Handbook and Membership Roster
- f.5 1995-1996 Handbook and Membership Roster

Greater Nashville Association of Realtors

- f.6 1996-1997 Handbook and Roster
- f.7 [1997-1998 Handbook and Roster]

Box 3

Greater Nashville Association of Realtors

- f.1 1999 Membership Directory
- f.2 2001 Membership Directory
- f.3 2002 Membership Directory Copy 1
- f.4 2002 Membership Directory Copy 2

Series III. F. Miscellaneous, ca. 1927-ca. 2001

Includes published materials of and about the Nashville Board of Realtors, including booklets of the "Constitution and By-Laws," Nashville Real Estate Board Year books, and materials arranged in the original order of the special publications category. Box 2 of the collection is alphabetically arranged.

Box 1

f.1

- “Constitution and By-Laws of the Real Estate Brokers Association,” n.d.
- Supplement to Constitution and By-Laws, adopted 1927.
- “Constitution and By-Laws and Code of Ethics of The Nashville Real Estate Board Realtors,” 1929.
- “A Future for Nashville: Summary of Findings and Recommendations of the Community Services Commission for Davidson County and the City of Nashville,” June, 1952.

f.2

- Nashville Real Estate Board (4): 1941 Year Book; “Cumberland Country,” 1948 Yearbook;

f.3

- “Middle Tennessee: Land of Industrial and Agricultural Opportunity” 1953 Yearbooks (2 copies).

f.4

- Economic Survey of Nashville Tennessee by Ralph L. Figgatt, Oct. 5, 1954. Typescript.

f.5

- 1960-1961 “Yearbook.”

f.6

- First American Bank Annual Reports: 1957, 1961

f.7

- Tennessee Realtor: 1964 Roster; 1967 October; Jan./Feb. 1975 issue.

f.8

- “A Home of Our Own: The Nashville Chamber of Commerce.”
- “The Sidco Industrial Subdivision, Nashville, Tennessee.”
- “Lawyers Title News,” Feb. 1961
- “Teamwork in Meeting Community Needs,” Metropolitan Development and Housing Agency, Annual Report 1977.
- “Nashville” published by Windsor Publications, Inc., under the sponsorship of The Nashville Board of Realtors. (1978 issue)
- “Cumberland” Jan./Feb. 1980 issue.

f.9

- Miscellany, ca. 1970’s-1980s: Newsletters, Code of Ethics and Standards, Reports.

Greater Nashville Association of Realtors

f.10

- “Nashville Board of Realtors Instructor’s Orientation Manual” by Bill Schlueter, ca. 1997.

f.11

- Clarksville Association of Realtors New Member Orientation Seminar, 2001.

f.12

- Realtors Awards Gala, Greater Nashville Association of Realtors: 1 program booklet (Feb. 13, 1998, Renaissance Nashville Hotel)

Box 1 continued

Airport Vicinity Plan. December, 1977.

Broadening Horizons. Nashville Chamber of Commerce, 1951.

Business Nashville magazine. Jan./Feb. 1998.

Capitol Hill Redevelopment Project. Nashville Housing Authority, 1952

Constitution and By-Laws and Code of Ethics of the Nashville Real Estate Board, 1929.

The Cumberland River: Nashville's Lifeline. Prepared for Nashville Chamber of Commerce, 1955

The Decision Maker: A Guide to Office Trends (1984 and 1985, 2 issues)

Firsts in Nashville: A Pictorial History. 1951

The Greater Nashville Story. Jones Home, Inc., n.d.

It's Good Business to Locate a Plant in Nashville. Nashville Chamber of Commerce, n.d.

A Market and Design Study for the Broadway National Historic District. 1982

Multiple Listing Service, Sold Property Report, Nashville Board of Realtors, 1969.

Multiple Listing Service, Sold Property Report, Nashville Board of Realtors, 1970.

Multiple Listing Service, Sold Property Report, Nashville Board of Realtors, 1971.

Nashville, Feb. 1957

Nashville and Its Housing Authority: The 1956 Annual Report of Community Benefits.

Nashville in the 1880's. Facsimile map souvenir ... 75th Anniversary, First American National Bank.

Box 2

Nashville Real Estate Board Yearbook, 1941.

Nashville Real Estate Board Yearbook, 1947, "The Bluegrass Region of Tennessee"

Nashville Real Estate Board Yearbook, 1948, "Cumberland Country of Middle Tennessee"

Nashville Real Estate Board Yearbook 1960-1961.

Nashville, Tenn. Block Statistics. United States Census of Housing, 1950.

Nashville! There's No Place Like Home. n.d.

National Real Estate Investor. December, 1961.

New Strides in Housing and Community Development. Annual Report. MDHA, 1975

Plan of Metropolitan Government for Nashville and Davidson County. Oct. 1956

Portrait of Progress. Nashville Area Chamber of Commerce, 1965.

Rutledge Hill Redevelopment Plan. 1983

Site Availability Guide ...in the Nashville/Mid State Area Served by Nashville Gas Company. 1987.

Site Availability Guide ... 1989.

Site Availability Guide ... 1990.

Site Availability Guide ... 1997.

Victorian Memories ... A Study of Second Ave., N. by Lee Ann Thornton. Historic Nashville, Inc., 1977.

Series III. G. Book Imprints, ca. 1972-1986

Includes historic books related to Nashville history and a two-volume Real Estate Directory of Davidson County (1986).

Box 1

1. Nashville: Beloved Hearthstone: A Biography of Alfred Leland Crabb by Marie W. Nunley (signed by the author). 1974.
2. Under all is the Land. National Association of Real Estate Boards, 1972.

Unboxed volumes: A World of Information: Real Estate Directory Covering Davidson County. Analysis Systems, Inc.: Sevierville, 1986. Vol. 1 & Vol. 2. Location: Ephemera cabinet top.

Series III. H. Audiovisual, ca. 1982-ca. 2003

Comprised of the videocassettes pertaining to both real estate organization, as well of some of the television advertising, training videos, and awards programs.

Box 1 VHS recording date is known

(30 items)

VHS 1 Dub, WOFFY, 9/9/82

VHS 2 Nashville Board of Realtors: Defending the American Dream. Brumfield-Gallagher, 1986
(2 copies)

VHS 3 Channel 4 Magazine, RSVP Studio, 12/1/86

VHS 4 Molly, Channel 5, Midday News, 5/24/88

VHS 5 Association Marketing Video, 10/10/96

VHS 6.1 and 6.2 Leadership Retreat, Nashville Board of Realtors, John Toccillo, 12/9/97 (2 tapes)

VHS 7 Time Channel, 1999

VHS 8 NAR Television Advertising, 2000

VHS 9 Habitat House/GNAR, WKRN & WTVF TV, 7/23/00

VHS 10 Tommy Patterson and Jack Dugger, 5+ Nashville, TN, 8/29/00

VHS 11 Good Neighbor Awards Video, Realtor Magazine, 11/7/00

VHS12 Tommy Patterson, Realtor, WSMV TV, 12/29/00

VHS 13 National Association of Realtors, NAR 2000, produced 2001

VHS 14 Realtors Make a Difference, NAR Leadership Summit 2001

VHS 15 GNAR: 1) Paramedic, 2) Non-residential, 3) Teacher, 4) Doctor, 5) For sale by owner, 2/26/01

VHS 16 Jack Dugger, GNAR, WTVF TV "Talk of the Town" 3/12/01

VHS 17 Jack Dugger, GNAR, WSMV TV, 3/16/01

VHS 18 GNAR, Sue Chilton "Talk of the Town," WTVF 3/20/01, Jack Dugger, "Open House," 5+ TV

VHS 19 NAR/Leadership Summit: Martin Edwards Speech, 8/24/01

VHS 20 Home Center Network, GNAR Spot from #014, 10/4/01

VHS 21.1 and 21.2 Internet Crusades, at Nashville Convention Center, 10/17/01 (2 tapes)

VHS 22 NAR Public Awareness Campaign 2002
VHS 23 Condominiums: The New Housing Trend, WTVF Channel 5, 1/03/02
VHS 24 Mold in Homes, WSMV, 1/30/02
VHS 25 Mold in Homes, WZTV, 3/18/02
VHS 26 Catherine B. Whatley, 2003 Pres. NAR, Leadership Summit Address, 8/15/02
VHS 27 Habitat for Humanity New Homes, WSMV Channel 4, /5/04/03

Box 2, VHS the recording date is unknown

(17 items)

VHS nd1 Andy, n.d.
VHS nd2 At the Crossroads: Consumer Perception and Realtor Services, n.d.
VHS nd3 Call a Realtor (TV image campaign) n.d.
VHS nd4 Directors Orientation Video, n.d.
VHS nd5 Flat Tax Video, National Association of Realtors
VHS nd6 Greater Nashville #2651769 (orientation on tape w/Jack Dugger) n.d.
VHS nd7 Greater Nashville #2651769, n.d.
VHS nd8 HomeAdvisor and the Real Estate Professional, n.d.
VHS nd9 Many Faces of Habitat, Nashville Area Habitat for Humanity, n.d.
VHS nd10 Realtor Public Awareness Campaign, n.d.
VHS nd11 Securing Your Future ... Realtor Benefits Plus, n.d.
VHS nd12 Selling Homes in the Melting Pot by NAR, n.d.
VHS nd13 Untitled, n.d.
VHS nd14 Untitled, n.d.
VHS nd15 Untitled, n.d.
VHS nd16 WOFFY Story, n.d.
VHS nd17 Yes You Can Buy, n.d.

Series IV. Assessment of Real Estate in Davidson County for 1867 (original ledger of 1867)

Consists of an original ledger book of handwritten real estate assessments for districts in Davidson County, Tennessee for the year 1867.